

## Business letters <sup>3</sup>

### STANDARD LETTERS <sup>4</sup>

Quantity per consignment	3,000-9,999	10,000-99,999	100,000-199,999	200,000-499,999	500,000 and above
<b>Up to 50 g</b>	5.50	5.40	5.00	4.90	4.75

### LARGE LETTERS <sup>4</sup>

Quantity per consignment	3,000-9,999	10,000-99,999	100,000-199,999	200,000-499,999	500,000 and above
<b>Up to 50 g</b>	6.50	6.35	6.15	6.05	5.90
<b>Up to 100 g</b>	8.40	8.20	8.00	7.90	7.75
<b>Up to 250 g</b>	11.95	11.70	11.45	11.20	11.00

Surcharge per item for missing split-up for sorting centre, standard letters	0.08
Surcharge per item for missing split-up for sorting centre, large letters	0.15
Surcharge per item for drop-off at selected business drop-off locations, standard letters	0.05
Surcharge per item for drop-off at selected business drop-off locations, large letters	0.30
Minimum surcharge per consignment dropped off at a business drop-off location	530.00

3) Business Letters and Business Letters 2 days must be handed over for carriage at a letter sorting centre, but can also be dropped off at selected business drop-off locations against payment of a surcharge

4) The price structure is based on a step model where the price/per item within the individual pricestop is applicable to the items within step only. Please also refer to the Fact sheet on Business Letters

## MAXI LETTERS <sup>4,6</sup>

Quantity per consignment	1,000-1,999	2,000-3,499	3,500-4,999	5,000 and above
Up to 50 g	8.95	8.75	8.55	8.35
Up to 100 g	14.45	14.15	13.80	13.55
Up to 250 g	17.50	17.40	17.05	16.75
Up to 2,000 g	19.65	19.15	18.65	18.15

Surcharge per item for drop-off at selected business drop-off locations, maxi letters	1.50
Minimum surcharge per consignment dropped off at a business drop-off location	530.00
Oversize surcharge for letters larger than C4 (33x23 cm) and/or more than 3 cm thick, pr item	9.00
Surcharge per item for missing split-up for sorting centre, maxi letters	1.00

## BUSINESS LETTERS 2 DAYS <sup>3</sup>

### STANDARD LETTERS

Quantity per consignment	250 and above
Up to 50 g	10.55

### Surcharge for exemption from the minimum quantity of 250 letters

Business letters 2 days (Standard letters)	200.00 <sup>2</sup>
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### BULK DISCOUNT <sup>5</sup>

Quantity per month	
< 25.000 pcs.	0%
25.000-99.999	1,50%
100.000-249.999	3,00%
250.000-499.999	5,00%
500.000 pcs. and above	7,00%

2) 25% vat added to the prices

3) Business Letters and Business Letters 2 days must be handed over for carriage at a letter sorting centre, but can also be dropped off at selected business drop-off locations against payment of a surcharge

4) The price structure is based on a step model where the price/per item within the individual pricestop is applicable to the items within step only. Please also refer to the Fact sheet on Business Letters

5) The discount is based on a step model, where the discount within the individual step is applicable to the items within this step only.

6) For maxi letters the minimum amount of 1,000 pieces applies for all weight intervals across. In case of payment up to the minimum, the residue will be calculated from the price in the highest weight interval in the batch.